



BREXIT THREATENS TO TURN OFF BRITAIN'S TALENT TAP

- **UK hiring intentions show strongest start to a year since 2007**
- **But ManpowerGroup warns Brexit threatens talent pipeline for UK firms**
- **National Living Wage driving employers to skimp on valued benefits**

8 MARCH 2016: Hiring intentions among Britain's employers in the first half of 2016 are at their strongest level since 2007, according to ManpowerGroup, the world's workforce experts. The national seasonally adjusted Net Employment Outlook is at +7% for the second consecutive quarter, a start to the year not seen for nearly a decade. But there are questions about whether this demand for talent can be fulfilled if Britain votes to leave the European Union.

The Manpower Employment Outlook Survey is based on responses from 2,100 UK employers. It asks whether employers intend to hire additional workers or reduce the size of their workforce in the coming quarter. It is the most comprehensive, forward-looking employment survey of its kind and is used as a key economic statistic by both the Bank of England and the UK government.

Every region in the UK is optimistic about hiring, with the East, South West and London particularly so, all at +10%. While the survey results are good news for the UK's jobseekers, ManpowerGroup is warning that employers could face a shortage of talent if Britain votes to leave the European Union.

Mark Cahill, ManpowerGroup UK Managing Director: "British businesses continue to create the job opportunities that have helped get Britain back to work since the 2008 financial crisis. But while there's clearly the demand for workers, we also need to protect the supply of talent. Employers of all shapes and sizes rely on the free movement of people inside Europe to find the skills they need. The latest employment statistics showed that of the 521,000 jobs created in the last 12 months, 215,000 of these were filled by people from elsewhere in the EU¹. Let's be realistic: we simply won't be able to replace overnight the skills these people bring to the UK if we leave the EU, and it's our economy that will suffer. Unemployment is at its lowest level since 2006 – it's unrealistic to suggest there's enough slack in the labour market out there to fill these jobs."

"We've already heard that some major UK employers plan to switch high quality jobs from the UK to other countries in the event of Brexit – for example, HSBC has threatened to shift 1,000 banking jobs from London to Paris if Britain leaves. We think there's a real danger this could be the tip of the iceberg."

Government policy is influencing hiring in other areas, with some retail and leisure firms looking to hire young workers before the National Living Wage comes into force next month. Hiring among retailers stands at +8%, its highest level since 2007. Cahill again: "The National Living Wage will have a huge influence on retailers and leisure companies, and firms are still grappling

with how the changes will affect them. We've already seen high profile companies like Costa Coffee and Next saying they will need to raise prices to pay for the changes. Some companies are taking advantage of the age rules by hiring under-25s who are not eligible for the new pay rate, while others are changing their overall compensation packages to lessen the impact of the changes on their profits. We expect many to reduce pay for overtime and bank holidays or to flatten their structures and reduce the number of better-paid supervisory roles. The next six months will show the effect any 'leveling down' of wages has on the workforce, and long term we believe there will be job cuts."

The slump in oil price and its knock-on effect on consumer energy prices, which has led to all the Big Six energy companies announcing price cuts, is keeping optimism in utilities well below the national average at +4%, down 13 points year-on-year. Cahill continues: "It's been a difficult year for the big energy companies. We've seen the big oil companies cutting jobs in the North Sea and the major consumer energy firms losing market share to their smaller competitors. But the introduction of smart metering is providing one bright spot for the sector. We're seeing the large energy firms recruit thousands of people to fit new smart meters, and we expect to see this accelerate as this technology is launched nationwide."

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NOTES TO EDITORS

A 'Net Employment Outlook' is calculated by subtracting those employers who plan to reduce staffing levels from those who plan to hire staff. A positive result indicates that more employers plan to increase rather than decrease staffing levels; a negative result reflects the opposite. [% increase - % decrease]

¹ ONS Migration Statistics Quarterly Report, November 2015 - <http://www.ons.gov.uk/ons/rel/lms/labour-market-statistics/february-2016/statistical-bulletin.html#tab--i--Summary-of-latest-labour-market-statistics>

Commentary and full details on every sector and region can be found in the survey report at manpowergroup.co.uk/meos, or by calling the Press Office on 0207 404 5959/ manpower@brunswickgroup.com

For international comparisons and visual library with graphs, visit manpowergroup.com

Commentary is based on seasonally adjusted data where available. Full survey results for each of the 42 countries and territories included in this quarter's survey, plus regional and global comparisons, can be found in the ManpowerGroup Press Room at www.manpowergroup.com/meos. In addition, all tables and graphs from the full report are available to be downloaded for use in publication or broadcast from the ManpowerGroup Web site at: <http://www.manpowergroup.com/press/meos.cfm>

Note that in Quarter 2 2008, the Survey adopted the TRAMO-SEATS model for seasonal adjustment of data. As a result, you may notice some seasonally adjusted data points change slightly from previous reports. This model is recommended by the Eurostat department of the European Union and the European Central Bank, and is widely used internationally.

About the Survey

The world leader in innovative workforce solutions, ManpowerGroup releases the Manpower Employment Outlook Survey quarterly to measure employers' intentions to increase or decrease the number of employees in their workforce during the next quarter. It is the longest running, most extensive, forward-looking employment survey in the world, polling nearly 59,000 employers in 42 countries and territories. The survey serves as a bellwether of labour market trends and activities and is regularly used to inform the Bank of England's Inflation Reports, as well as a regular data source for the European Commission, informing its EU Employment Situation and Social Outlook report the *Monthly Monitor*. ManpowerGroup's independent survey data is also sourced by financial analysts and economists around the world to help determine where labour markets are headed.

About ManpowerGroup

ManpowerGroup™ (NYSE: MAN) has been the world's workforce expert, creating innovative workforce solutions, for nearly 70 years. As workforce experts, we connect more than 600,000 men and women to meaningful work across a

wide range of skills and industries every day. Through our ManpowerGroup family of brands – Manpower®, Experis™, Right Management® and ManpowerGroup™ Solutions – we help more than 400,000 clients in 80 countries and territories address their critical talent needs, providing comprehensive solutions to resource, manage and develop talent. In 2016, ManpowerGroup was named one of the World's Most Ethical Companies for the sixth consecutive year and one of Fortune's Most Admired Companies, confirming our position as the most trusted and admired brand in the industry. See how ManpowerGroup makes powering the world of work humanly possible: www.manpowergroup.com.

About Manpower UK

Manpower is the global leader in contingent and permanent recruitment workforce solutions. It is part of ManpowerGroup, the world's workforce expert, which creates and delivers high-impact solutions that enable clients to achieve their business goals and enhance their competitiveness.

With a network of 300 offices in cities across the country, Manpower has provided organisations in the UK with a continuum of staffing solutions from the incidental to the strategic for nearly 60 years, working with businesses such as BT, IBM, Royal Mail and Xerox to help them win.

In the Human Age, where talent has replaced access to capital as the key competitive differentiator, Manpower UK leverages its trusted brand to develop a deep talent pool, providing clients with access to the people they need, fast.

Manpower UK creates powerful connections between organisations and the talent they need to enhance their competitiveness and unleash their workforce potential. By creating these powerful connections, we help everybody achieve more than they imagined, and power the world of work.

For more information, see www.manpower.co.uk